



Roleplay Tip Sheet

Performance Indicators

Learn your performance indicators! Not only is this a crucial part of your score, but the test is based on what you will learn by studying them. Being prepared will help you be confident and impress your judge.

Practice, Practice, Practice

The most important rule when preparing for anything is to practice. Use a practice prompt to simulate a role-play. Have a friend be the judge, and then ask for feedback after you've finished. This is a great way to find areas where you can improve.

Organize Your Thoughts

Find a way that works for you to structure your roleplay in the prep time. An outline or a chart is a wonderful way to ensure you are discussing all the performance indicators and not straying off topic. Be aware of time so that you are able to answer the judge's questions.

Use Visuals

A visual supplement helps you retain information and make an impression on your judge. It doesn't have to be too fancy, but try to be clear and neat. Make sure it's something that will interest the judge, but won't distract them from what you're saying.

Engage the Judge

Judges are human too, and sometimes their minds might wander involuntarily. After all, they've been sitting and listening to presentations for a while. Ask for their opinion or other questions to get them to engage in the conversation. Don't be afraid to be creative! Do something to set yourself apart from your competitors.

Fake it 'til You Make it

You may come across a performance indicator that you do not know. Fake it 'till you make it. Try not to get it thrown off and focus more on the aspects that you do know - partial credit is better than nothing at all. Always work on familiarizing yourself with unknown terms.

Be confident

Create a comfortable environment and shake off those nerves, you got this! The more at ease you are, the more at ease the judge will be. Some of them are just as nervous to score and sit down to talk to hundreds of us. Smile and have fun. Simply be yourself.

Body Language

When in front of your judge, be aware of your posture. Your body language is a strong indicator of your interest in the topic of your roleplay. Show the judge that you care and have a genuine passion for your event. Sit up straight, walk with confidence, and make eye contact.

Get Out of Your Comfort Zone

Remember that you will probably never see that judge again. Make those 10 minutes (or more depending on event) count. Don't be afraid to leave your comfort zone. Crack a corny joke if the context permits. Do anything to leave an impact. After all, if you mess up, you'll never see your judge again anyway.

End with a Bang

End leaving an impact. Start with a conclusion to your plan. Repeat your best points so the judge remembers. Let the judge know why your plan will work and why its the best. The judge sits through a lot of roleplays, so give something unique. Finish off by closing the sale. Be confident, professional, and ask your judge to implement your plan.

